



16th Annual Conference 2007

“Accountable Technology”



Rydges Lakeland Resort Queenstown

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Programme

Thursday 8th November 2007

From 2:00pm	Registration
	5th Floor Foyer
3.00pm 5.00pm	For those looking for a quiet coffee, or a relaxed chat, please join APS staff who will be located at the Inigo Bar from 3pm
	6th Floor
6:30pm	Conference Opening Cocktails & Dinner
	Inigo Bar & Ben Lomond Restaurant – 6th Floor

Friday 9th November 2007

8:30am	OFFICIAL CONFERENCE OPENING		
Coronet / Remarkables - 4th Floor			
9:00am	Key Note speaker - Steven Price		
<p>Inspirational Vodafone Warriors Captain, Steve Price, will share some of his football experiences with us to illustrate the importance of leadership and accountability within teams – in business or sport. Steve Price's career includes 3 years at the Warriors' helm and over 220 games for the Bulldogs NRL side in Sydney. Steve has also represented Australia 10 times and Queensland over 20 times in the annual State of Origin series. His exemplary style, both on and off the field, has won him many fans on both sides of the Tasman.</p>			
Coronet / Remarkables - 4th Floor			
9.50am	Morning Tea		
5th Floor Foyer			
	Coronet / Remarkables 4 th Floor	Clancy 5 th Floor	Queenstown 5 th Floor
10:10am	APS Main Session – How recent APS Software Development provides solutions to key Practice issues		
<p>A one stop shop to see all the major enhancements of the APS product range. Using real life situations we will show you how the new software can make significant improvements to Resource Management, Client Management, Practice Management and Compliance Efficiency.</p>			
Coronet / Remarkables - 4th Floor			
11:30am	BankLink	XPA 8.6	PM Version 9.1
	Using real Case Studies, Principal Sponsor, BankLink, will show how they have helped free capacity for higher value work, extended the benefits of their applications across multiple client types and generally helped increase Accounting Firm valuation.	See our new Work Papers application. Look at further enhancements to XPA, including Comparative Journal entries, editing of comparative asset balances and Trust Distribution enhancements.	See our new look Central and Console. We've made navigation far easier and enhanced the custom layout ability. We will also show you some exciting enhancements based on the most popular requests from clients.
12:20pm	Lunch		
Ben Lomond Restaurant – 6th Floor			
1:20pm	PM Workflow and Resource Planning	Tax Management – NZ	PIQ
	By leveraging off the Console improvements and extensions to our Milestone functionality, we are able to offer a richer Workflow & Resource Planning solution. We value your feedback so please make every effort to attend one of these sessions.	Come and see how the new payment calendar affects your processes and give us your valuable feedback. We will also discuss the September survey results that will highlight future development of this application.	Come and see why PIQ is in a class of its own. Review the versions of PIQ and how your version of SQL may affect what you can do. See the importance of aligning PIQ with your overall Microsoft strategy.
2:10pm	XPA Sheets NZ	Interwoven- Enterprise Document and Email Management	PM Version 9.1 Fees
	We will review the APS NZ IFRS compliant Xcede reports. We will cover the process of converting a ledger based on the old XPA Chart to the new XPA chart and the flexibility to customise the layout of the reports using financial reporting fields without touching the Xcede reports.	Focus will be on enhancements within the latest release of Worksite 8.5. We will talk about Extranet capabilities, remote and offline integration for Document and Email Management, creating an internal 'Google' capability across multiple systems, auto archiving and scanning documents.	We have a new Debtor's Invoice grid that offers us many more rich text features. We will show you an invoice modification tool which will assist us to make simple layout changes. We will also show you a straight profit fee, the ability to raise an interim and write it up at the same time.
3:00pm	Afternoon Tea		
5th Floor Foyer			

	Coronet / Remarkables 4 th Floor	Clancy 5 th Floor	Queenstown 5 th Floor
3:15pm	Advance Document Management (ADM) This builds on our existing Notes and Links model to provide document profiling. Have a look at how an indexing service can assist your document search and how enhancements to Advance Docs will further enrich your Document Management capabilities.	PM System Admin Consoles and SUPS Settings Review our System Administration Consoles and SUPS (System and User Personal Settings). SUPS drives so much of the behaviour of APS PM. We review these settings and explain how they affect PM.	New CRM We will illustrate how the improved Console navigation makes managing APS CRM data much easier. Outlook Contact Integration, Event Management and a Wizard to add your prospects are some of the new features of our next CRM release.
4:05pm	Reckon Come and see a pre-release of the exciting new 2008/2009 Accountants Only version of QuickBooks. We will show many new enhancements including Google search capability, streamlined Accountants Copy versus Client Copy integration and more.	PM and CRM Labs	Compliance Labs (including Tax, XPA & Desktop Super)
5:00pm	Friday Wrap Up Coronet / Remarkables Room		
6:00pm	Cocktails and Drinks, kindly sponsored by BankLink APS [®] is delighted that BankLink is once again our Principal Sponsor Skyline Gondola-Restaurant-Luge (Wakatipu Room)		

Saturday 10th November 2007

9:00am	CONFERENCE NEWS & ANNOUNCEMENTS Coronet / Remarkables Room		
9:10am	Technology Update Hear the modern technology landscape explained in layman's terms. CommArc Consulting, an independent infrastructure company based in Christchurch, will debunk some myths and enlighten you as to what's important for you to consider in what can be a confusing space. Coronet / Remarkables Room		
10:00am	Delegate Discussion Group Accountants in public practice face many challenges – shortage of staff, succession issues, improving systems to automate compliance functions, measuring performance, etc. This session will offer discussion on these, and other, topical issues facing firms today – giving delegates an opportunity to learn from other practitioners and exchange ideas in a relaxed environment. Coronet / Remarkables Room		
11:00am	Morning Tea 5th Floor Foyer		
	Coronet / Remarkables 4 th Floor	Clancy 5 th Floor	Queenstown 5 th Floor
11:20am	PIQ (Repeat) Come and see why PIQ is in a class of its own. Review the versions of PIQ and how your version of SQL may affect what you can do. See the importance of aligning PIQ with your overall Microsoft strategy.	Tax Forms .Net – Australia Discussion will include Web services and the future of ELS, the OECD standard audit file, standard business reporting, the ATO change program, pre-population of returns and APS's involvement in these initiatives, and a look at the new Australian Tax Forms product.	New CRM (Repeat) We will illustrate how the improved Console navigation makes managing APS CRM data much easier. Outlook Contact Integration, Event Management and a Wizard to add your prospects are some of the new features of our next CRM release.

12:10pm	<p>Succession Planning Part 1</p> <p>Andrew Mackenzie, CEO Shirlaws, will share his experience of how accountants in Australasia can sustain an increase in their practice value.</p> <p>This is a 2 part session with the content described in Part 2 below:</p>	<p>Advance Document Management (ADM) (Repeat)</p> <p>This builds on our existing Notes and Links model to provide document profiling. Have a look at how an indexing service can assist your document search and how enhancements to Advance Docs will further enrich your Document Management capabilities.</p>	<p>PM System Admin Consoles and SUPS settings (Repeat)</p> <p>Review our System Administration Consoles and SUPS (System and User Personal Settings). SUPS drives so much of the behaviour of APS PM. We review these settings and explain how they affect PM.</p>
1:00pm	<p>Lunch Ben Lomond Restaurant – 6th Floor</p>		
1:45pm	<p>Succession Planning Part 2</p> <p>How some firms have doubled their valuation in 3 years, how to value your Practice differently, why “Income” vs “Equity” decisions need unanimous Partner support and how to develop succession within your firm and ensure a fair value for equity</p>	<p>PM Version 9.1 Fees (Repeat)</p> <p>We have a new Debtor’s Invoice grid, it offers us many more rich text features. We will show you an invoice modification tool which will assist us to make simple layout changes. We will also show you a straight profit fee, the ability to raise an interim and write it up at the same time.</p>	<p>XPA 8.6 (Repeat)</p> <p>See our new Work Papers application. Look at further enhancements to XPA, including Comparative Journal entries, editing of comparative asset balances. We will also review Trust Distribution enhancements</p>
2:35pm	<p>Shelco</p> <p>Shelco will be demonstrating how their programs, which are collectively called ACR (Australian Company Registers), can be used to instantly create and lodge a variety of ASIC forms including 201s and 484s or search other ASIC databases.</p>	<p>PM Version 9.1 (Repeat)</p> <p>See our new look Central and Console. We’ve made navigation far easier and enhanced the custom layout ability. We will also show you some exciting enhancements based on the most popular requests from clients.</p>	<p>Tax Management – NZ (Repeat)</p> <p>Come and see how the new payment calendar affects your processes and give us your valuable feedback. We will also discuss the September survey results that will highlight future development of this application.</p>
3:25pm	<p>Afternoon Tea 5th Floor Foyer</p>		
	Coronet / Remarkables 4 th Floor	Clancy 5 th Floor	Queenstown 5 th Floor
3:40pm	<p>DeskTop Super</p> <p>Self-managed Superfunds (SMBFs) are a massive growth area for many Australian firms. Come along and see the new functionality in the latest release of our new .Net Desktop Super application.</p>	<p>PM Workflow and Resource Planning (Repeat)</p> <p>By leveraging off the Console improvements and extensions to our Milestone functionality, we are able to offer a richer Workflow solution. We value your feedback so please make every effort to attend one of these sessions.</p>	<p>XPA Sheets NZ (Repeat)</p> <p>We will review the APS NZ IFRS compliant Xcede reports. We will cover the process of converting a ledger based on the old XPA Chart to the new XPA chart, the flexibility to customise the layout of the reports using financial reporting fields without touching the Xcede reports.</p>
4:30pm	PIQ Lab	PM and CRM Labs (Repeat)	Compliance Labs (Repeat) (including Tax, XPA & Desktop Super)
6:45pm	<p>Pre Dinner Drinks and Conference Close Inigo Bar – 6th Floor</p>		
7.30pm	<p>Theme dinner – James Bond 007 Ben Lomond Restaurant - 6th Floor</p>		